



Zdanis USANA Team Business Building Training and Tools

Some of the most frequent (and loudest) complaints we hear from our fellow direct sales marketers include:

“I’m not making any money in my business.”

“I don’t hear from my sponsor or upline.”

“I’ve never been trained.”

“I don’t know what to do.”

“No one will help me.”

“I don’t understand the compensation plan.”

“I don’t know what to say to prospects.”

“I’m too embarrassed to ask.”

“Where can I find support and answers to my questions?”

We have attempted to completely address these, and many other, issues in the following list of links.

Below you will find a directory of what we consider to be critical USANA resources, our training and guidance on important USANA business building issues including the USANA Compensation Plan, key concepts of network marketing in general, our social media profiles, examples and suggestions on how you may want to build your USANA business, and avenues that you can use to contact us at any time, or explore further resources.

This list was developed based on our 30 years of experience in working with thousands of USANA team members, and our goal is to continue to help as many motivated USANA Associates as possible to build their businesses as quickly and efficiently as possible to realize their personal and financial goals.

We update this directory on a regular weekly basis, and we look forward to helping you to use it to develop your personalized plan for building a successful USANA business.

Please report any bad links to us at petezdanis@gmail.com or [petezdanis@comcast.net](http://petezdanis.comcast.net)

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1. Get to Know USANA (PPT) - <http://www.petezdanis.com/doc/GTKUSANAPP.pdf>
2. Our USANA Story (PDF) - <http://www.petezdanis.com/doc/OurUSANASTory.pdf>
3. A Perfect Start to Your USANA Business - <https://bit.ly/APerfectBusinessStart>
4. Get to Know USANA Booklet - <http://www.petezdanis.com/doc/GTKUBooklet.pdf>
5. Get to Know USANA Presentation Guide - <http://petezdanis.com/doc/GTKUGuide.pdf>
6. Price List (U.S.) – <https://www.usana.com/static/images/na/Business/Forms/Pricelist-US-EN.pdf>
7. Price List (Canada) - <https://www.usana.com/static/images/na/Business/Forms/Pricelist-CA-EN.pdf>
8. USANA Product Information and Recommendations – www.askthescientists.com
9. USANA Fact Sheet - www.bit.ly/ZdanisFactSheet
10. USANA Comp Plan Summary - www.bit.ly/10KeyCompPlanPoints
11. USANA Enrollment Process - www.bit.ly/EnrollmentProcess
12. Getting Started in USANA - www.FastStartChecklist.com
13. Reasons Why Network Marketing Could Be Your Best Option - <http://bit.ly/Zdanis35>
14. 50 Ways to Grow Your USANA Business - <http://www.petezdanis.com/doc/50Ways.pdf>
15. EVERYONE Fails In Network Marketing! - <http://bit.ly/Zdanis090617>
16. Our Commitment to Our Team - www.CommitmentsAndResponsibilities.com
17. USANA Corporate Home Page - <https://www.usana.com/ux/dotcom/#!/enu-US/home>
18. USANA Vitamins Guidebook - www.bit.ly/VitaminsGuidebook
19. USANA InCelligence Video - www.bit.ly/NourishYourCellsVideo
20. Tag Team Email - Example - <http://www.petezdanis.com/doc/TAG.pdf>
21. Tag Team Email - Explained - <http://petezdanis.com/doc/TagTeamEmail.pdf>
22. Are You a USANA “Orphan”? - <http://www.petezdanis.com/doc/USANAOrphan.pdf>
23. Goal Setting and Action Plans – www.petezdanis.com/doc/GoalSetting.pdf
24. Four Steps to NWM Business Building – www.TheFourStepsToYourSuccess.com
25. Eric Worre NWM Recruiting Scripts - www.bit.ly/ZdanisRecruitingScripts
26. Pete's Personal Web Site - www.petezdanis.com
27. Pete's USANA Web Site – <https://buydirectfrom.usana.com/ux/dotcom/#!/enu-US/home>
28. Pete's Facebook Page - www.Facebook.com/Pete.Zdanis
29. Zdanis USANA Business Facebook Page - www.Facebook.com/TheZdanisExperience
30. Pete's LinkedIn Page - www.linkedin.com/in/petezdanis

PLEASE NOTE: Some links are optimized for the U.S. Market. For clarification of your respective USANA market, check The Hub on USANA.com.

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****The above information is not necessarily representative of the income, if any, that a USANA Associate can or will earn through his or her participation in the USANA compensation plan. This information should not be considered as a guarantee or projection of your actual earnings or profits. Any representation of guarantee of earnings would be misleading. Success with USANA results only from successful efforts, which require hard work, diligence, and leadership. Your success will depend on how effectively you exercise these qualities.***